



*"How many millionaires do you know who have become wealthy by investing in savings accounts? I rest my case."*  
— Robert G. Allen

**InvestSavvy Portfolio Management LLP**

**Multiplying Your Wealth**



# Partners



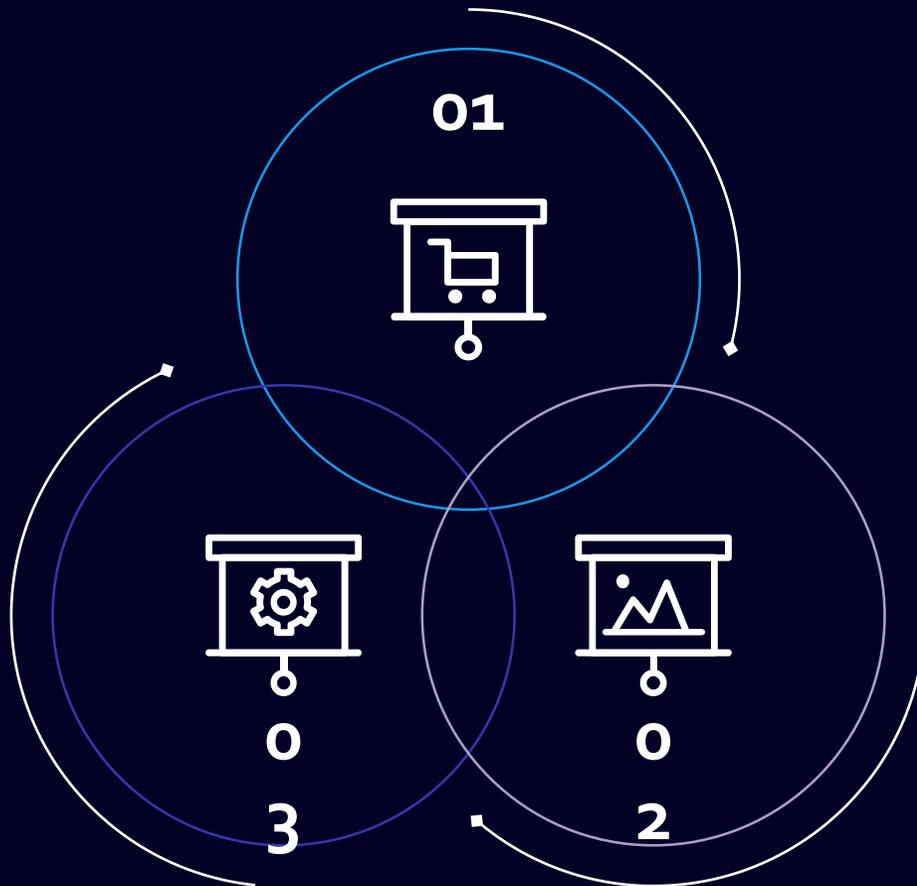
## *Managing Partner & Principal Officer:*

- *Ashish has over 25 years of experience in Financial Markets. Has was MD - Standard Chartered Bank, Bear Stearns, Dresdner Bank, Safron Ltd(Hedge Fund) and ICICI.*
- *Has worked in US, UK, India and Singapore.*
- *Class topper at Carnegie Mellon University, MS (Computational Finance), IIM Calcutta (MBA Finance) rank holder and IIT Kanpur (B.Tech. EE & CSE).*



- *A former civil servant, who joined IAS in 1972, and served in various key positions in Uttar Pradesh and 6 Ministries in Govt of India including Finance & Civil Aviation, before superannuating as Secretary, Corporate Affairs in 2009.*
- *He was also Member, SEBI Board ( 2006-09) and*
- *Member, Competition Commission of India ( 2009-14), apart from being on the Boards of numerous companies over a period of more than two decades.*
- *He is leading Shaping Tomorrow Consultants LLP, a future, technology and sustainability focused entity he founded in end 2014, and has since been advising UNDP, governments, academia, industry and various other organizations.*

# Stock Filtering process



Identify Stocks having a compelling story/MOAT which are potential multi-baggers. Carry out Relative Valuation.



Intrinsic Valuation: Fundamental analysis done to arrive at the intrinsic value of the stock. Then look at stocks that are undervalued to allow for a Margin of Safety



Technical Analysis: Look at the price behavior to identify appropriate entry and exit points.

# Investment Ethos



## *Flexibility in size:*

We evaluate & invest in companies with a market cap of a thousand+ crores. These are companies that can grow at a much faster pace if the underlying story is strong. Large established funds typically do not invest in companies with a market cap of less than 5000 Cr.



## *Debt*

We generally prefer to have a company where the debt level is low.

That said, in case the debt is primarily on account of CAPEX for Growth, with a plan to pay off in the short to medium term, or the company is being restructured with a change in management, then we could still invest if we believe that potential upside far out ways the risk. E.g. I bought CG Power when it was hugely in debt, and it has been a superb turnaround story with the stock going 20X in 1 year.



## *Value Stocks*

Inherently – in a market that is not shooting up, value stocks generally tend to do better than very highly priced stocks. E.g. Twitter revenues were at 7X in 2022 then that of 2013 but the stock price was lower than than it was in 2013. So, unless there is a strong reason – we give lot of weightage to valuation. That said, we always keep an open mind. E.g. I personally bought Saregama at 80P/E, as there was a strong story behind it, and it has gone more than 10X.



## *Margin of Safety*

The fund looks at companies that have an intrinsic value that is more than the market cap. Based on Sector outlook, Financials, interactions with management etc. we do a DCF valuation of the company. This allows us to get an idea of the margin of safety for our investments.

# Tactical Investing

- **Special Situations:** E.g., Stock Kirloskar Ferrous vs ISMT. Swap ratio was 17:100. We were inherently bullish on the merged entity. Hence, we stay long in the stock that is cheaper and switch from the more expensive one – saving 5-10% each time.
- **Annual Market Cycles:** There are periods that we have identified where markets are more likely to give +ve or –ve returns. We change the proportion of cash held to benefit from the same.
- **Impact of events/changes in prices on sectors:** These could be short term aberrations that could lead to opportunities. E.g., Export duty on Steel, war & freight charges, rubber price fall.

# Performance

The fund has outperformed all benchmarks and Mutual Funds since inception.

InvestSavvy 2-year return is at 41.3% and since inception return is at 37.47% (source: Valueresearchonline.com). Have tabled returns of the major fund house schemes and totals below:

Fund House	Average of 3 Yr Ret (%)	Best Scheme Ret(%)	Worst Scheme Ret(%)	No. of Schemes
Bandhan	17.4	28.5	13.7	12.0
Motilal Oswal	19.5	28.7	11.5	16.0
Invesco India	21.1	26.7	14.5	10.0
Quant	17.4	22.3	13.2	12.0
UTI	15.7	22.4	10.4	20.0
Franklin India	18.7	23.6	13.9	8.0
Kotak	17.6	25.6	13.8	17.0
DSP	17.6	21.0	14.1	14.0
SBI	17.1	24.8	12.8	22.0
Tata	16.7	22.6	13.4	13.0
Axis	16.7	24.3	9.2	15.0
LIC	14.9	20.2	11.9	15.0
<b>All 391 Schemes</b>	<b>17.6</b>	<b>28.7</b>	<b>4.0</b>	<b>391.0</b>

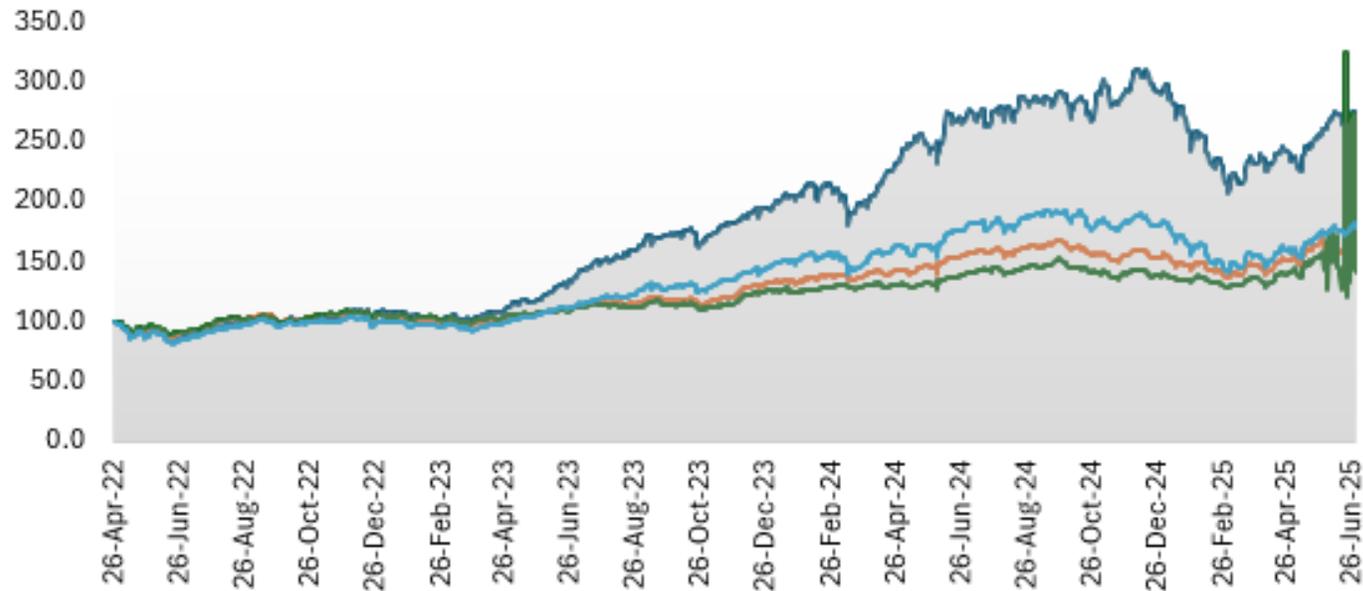


\*Performance data is as on 30<sup>th</sup> June and investment approach provided herewith, is not verified by SEBI

\*\*Returns beyond 1 year are annualized.

# Performance

Comparative Performance



- This flows from the philosophy of multiplying wealth and not just trying to mirror the market returns.
- As of Jun 2025, we were **ranked 3rd**, in 3 years & we were **ranked 6<sup>th</sup>**, in 2 years.
- 2X of the BSE-500 benchmark return of 17.1% since inception.
- 2X of the BSE-500 benchmark return of 20.6% in 2 years.

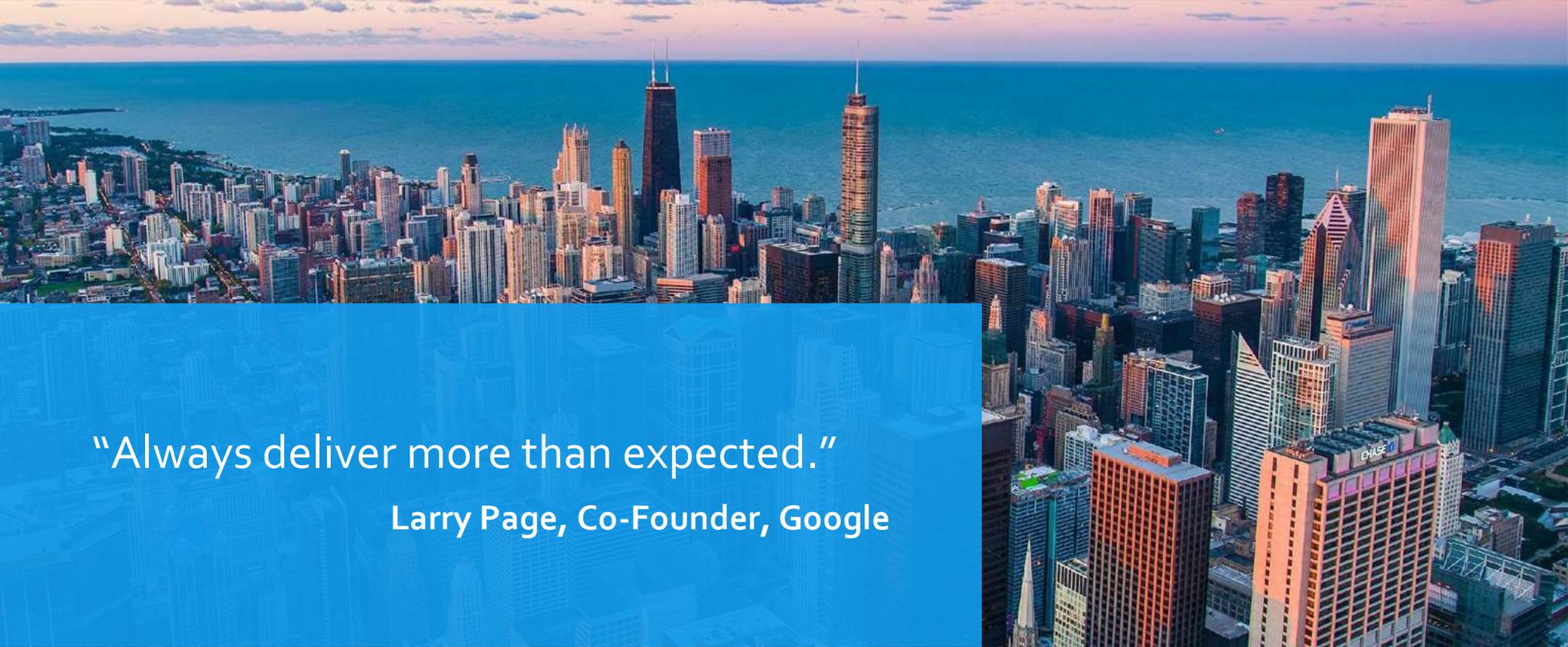
As per Moneycontrol and PMSBazaar.

\*Performance data and investment approach provided herewith, is not verified by SEBI

## Infrastructure/Support:

- *In order to provide best in class service to the clients, we have tied up with Nuvama for all Fund accounting, Custody, Broking, Back office, reporting functions. This allows us to offer top end infrastructure and support to our clients.*
- *We use wealth spectrum, which is the most respected industry standard system. It allows multiple ways of slicing and dicing the portfolio. The account reports were generated by the same.*
- *We have subscribed to industry data providers like ACE Equities in order to get reliable data about the company's numbers*
- *We also use advanced technical tools that allow for real time monitoring of our holdings and trends.*

# THANK YOU



“Always deliver more than expected.”

Larry Page, Co-Founder, Google

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